

Business Excellence – Maternity Cover

Middelfart, Denmark

going the extra mile

dinex

Dinex OEM

The OEM division of Dinex is a leading global supplier of innovative gas and diesel exhaust aftertreatment emission solutions for the heavy duty truck, construction & agricultural vehicle industry with activities in Europe, North America, China and India.

Every day our products and technologies clean the exhaust gas from millions of vehicles worldwide in compliance with the most stringent emission legislations, such as EURO VI and EPA10, and with solutions in place for carbon-neutral fuels and hydrogen applications, as well as future emission regulations. Dinex is a part of a green, climate-neutral future for future generations.

With our core technologies within coating and system design, we deliver highly sophisticated aftertreatment solutions to prominent OEM customers globally. For cost efficient solutions we support our customers with global technology & test centres, as well as local application engineering that speaks the language.

Global Key figures

1,800 employees

7 production sites

7 Technology Centres

14 countries on **3** continents

+10% Graduate recruitments annually

Dinex.net

Can you turn commercial data into clear actions and keep cross-functional initiatives moving? Join Dinex in a maternity cover role in Business Excellence and help safeguard profitability across our international business.

Business Excellence at Dinex

You will work at the intersection of Sales, site management, Finance, external legal counsel and senior management. Your focus will be margin governance, customer pricing and contract review, supported by ownership of the OEM division's CRM and coordination of selected commercial processes. The reporting line is direct to the CSO of the OEM division and functional to the CEO of the OEM division.

This is a temporary position covering maternity leave. Expected period is from January 2027 and one year forward.

Qualifications

- *A degree in law or business law, preferably combined with experience in a commercial, controlling, pricing or business excellence role.*
- *Practical experience reviewing and marking up commercial contracts, with the ability to identify legal and commercial risks.*
- *Experience managing projects across sites or countries and driving progress without direct line authority.*
- *Strong analytical and problem-solving skills, with the ability to turn complex findings into clear recommendations.*
- *Confidence working with senior executives and general managers, including constructively challenging their views.*

- *Professional proficiency in written and spoken English and working knowledge of Dynamics 365 or a comparable CRM system.*

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Roles & Responsibilities

- Coordinate margin improvement initiatives across sites, with clear owners, milestones and deadlines, and follow up on agreed actions with general managers.

- Manage customer price escalations by tracking contract clauses, indices, notice periods and due dates. Coordinate communication with Sales and confirm implementation in the systems.

- Review and mark-up customer contracts against Dinex standards, identify critical issues and coordinate with Sales, management and external legal counsel. Maintain an overview of key terms and dates.

- Own the OEM division's CRM, including data quality, usage, priorities and management of external consultants. Support improved adoption across the commercial team.

- Analyse the causes of overdue receivables, coordinate solutions and escalate stalled cases, while Finance handles routine payment follow-up.

- Coordinate the application of group intercompany pricing policy, with Finance or Tax retaining policy ownership.

- Set priorities for the cost analysis team in the India back office, review the quality of its output and provide regular feedback to the controller.

Career Perspectives

This maternity cover role offers broad exposure to commercial decision-making and close collaboration with colleagues and senior leaders across Dinex. You will apply your analytical and coordination skills to practical business challenges in an international environment.

Interested?

We look forward to receiving your application and CV via this link: Business Excellence – Maternity Cover | Job ad | Jobindex. In case you have any questions, feel free to contact Group HR Business Partner, at snk@dinex.dk or by phone on 25 61 54 42.